



San Diego Convention Center  
December 15 - 16, 2018

# EXHIBITOR AGREEMENT

**SHOW MANAGEMENT USE ONLY:**

SALES REP: \_\_\_\_\_ ORDER NO: \_\_\_\_\_  
CUSTOMER NO: \_\_\_\_\_ 2018 BOOTH NO: \_\_\_\_\_

## EXHIBITING COMPANY INFORMATION

EXHIBITING COMPANY NAME \_\_\_\_\_ WEBSITE \_\_\_\_\_  
STREET \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ COUNTRY \_\_\_\_\_  
CONTACT \_\_\_\_\_ TITLE \_\_\_\_\_ PHONE \_\_\_\_\_ FAX \_\_\_\_\_  
EMAIL \_\_\_\_\_ SOCIAL MEDIA HANDLES \_\_\_\_\_

## BILLING INFORMATION (IF DIFFERENT THAN EXHIBITING COMPANY INFORMATION)

BILLING COMPANY NAME \_\_\_\_\_ WEBSITE \_\_\_\_\_  
STREET \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ COUNTRY \_\_\_\_\_  
CONTACT \_\_\_\_\_ TITLE \_\_\_\_\_  
EMAIL \_\_\_\_\_ PHONE \_\_\_\_\_ FAX \_\_\_\_\_

## EXHIBIT SPACE FEES

SINGLE EVENT					CORNER PREMIUM				
\$ 10.25 per sq. ft.					\$ 1,025 per 10x10				
					\$ 400 per Corner				
BOOTH CHARGE					CORNER PREMIUM CHARGE				
Booth Location Preference	Dimensions Width x Depth	Square Feet	Cost Per Sq. Ft.	Subtotal	Qty	Cost	Premium Subtotal	Other	TOTAL
						x \$ 400			

List companies you would prefer **not** to be across from or adjacent to\*: \_\_\_\_\_

\* Show Management will make every reasonable effort to accommodate these requests but cannot guarantee that all requests will be honored.

## FEES AND PAYMENT

Total Exhibit Space Fee	
\$200 Deposit (Due with contract)	
50% Payment Due: April 18, 2018	
Final Payment Due: July 25, 2018	

Payment Schedule: A payment must be returned along with this signed Application & License Agreement. If exhibit space is licensed after any of the listed dates, the full amount corresponding to the most recently passed date is due at this time to secure participation. Failure to meet payment requirements will result in enforcement of Breach clause of agreement.

**PLEASE NOTE: The fees above reflect a 3% discount from standard prices and apply only to payments made by check or wire transfer. Wire transfers are subject to a \$50 wire transfer fee.**

## PAYMENT INFORMATION

**WITH ALL PAYMENTS INCLUDE YOUR COMPANY NAME, SHOW NAME, AND INVOICE OR CUSTOMER NUMBER.**

CUSTOMER NO: \_\_\_\_\_

**ONLINE/CREDIT CARD PAYMENTS:**  
at [epay.advanstar.com](http://epay.advanstar.com)

**Make checks payable to:**  
**Advanstar/Fetch**  
Attn.: Accounts Receivable  
1983 Marcus Avenue, Suite 250  
Lake Success, NY 11042  
Tel. (212) 600-3255

**WIRE TRANSFER INSTRUCTIONS:**

Bank: Wells Fargo Bank  
Address: 420 Montgomery Street  
San Francisco, CA 94104  
ABA Number: 121000248  
Account Number: 4121100705  
SWIFT BIC Number: WFBUS6S (International Only)  
Beneficiary: **Advanstar/Fetch**

## AGREEMENT

We understand that our Company will not participate in other concurrently held trade shows in the United States; if it is determined by UBM, LLC, in its sole discretion, that an Exhibitor is participating in such a show, including by the use of a separate trade name, UBM, LLC reserves the right to prevent an Exhibitor from setting up their Booth, to close a Booth during the Event and to cancel this Participation/Exhibit Space Contract without any liability to the Indemitees as defined in this Participation/Exhibit Space Contract, and retain the full Participation Fee and Exhibit Space Fee as liquidated damages. Breach of this provision may result in your exclusion from future UBM, LLC Events.

Please sign and date this agreement and email to UBM to secure your space. Required deposit **MUST** accompany Agreement.

EXHIBITING COMPANY SIGNATURE (Authorized by Exhibiting Company)

DATE

By signing this Agreement the Exhibiting Company agrees to the Show Agreement Terms and Conditions found in this Agreement. Any change in the Exhibiting Company's mailing address, show directory information, brand names or product listings must be requested in writing. By signing above the Exhibiting Company hereby affirmatively consents and agrees to receive (i) facsimile advertisements sent by or on behalf of UBM, LLC to the facsimile number above; (ii) telephone solicitations initiated by or on behalf of UBM, LLC and directed to the telephone number provided above; and (iii) commercial electronic mail messages sent by or on behalf of UBM, LLC, its affiliates, lines of business and divisions.



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All Exhibitors and their representatives participating in the Show identified on the front page of this Exhibit Space Agreement (this "Agreement") agree to be bound by and are required to comply with the terms and conditions ("Terms and Conditions") stated in this Agreement, as well as the Show Rules and Regulations or Show Guidelines and the Exhibitor Services Manual or Service Kit (hereinafter collectively referred to as the "Show Rules and Regulations"), which are integral to and fully incorporated by reference into this Agreement. In consideration of the promises and the mutual covenants contained in this Agreement and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Exhibitor agrees as follows:

1. **Defined Terms:** "Show" means the specific expositions or conferences identified on the front page of this Agreement. "Exhibition Facilities" means all venues or facilities in which or where the Show is conducted. "Show Dates" mean the dates over which the Show is conducted including move-in, show days and move-out days at the "Exhibition Facilities". "Show Management" means UBM, LLC, a Delaware Limited Liability Company and its owners, directors, officers, members, agents, affiliates, representatives, employees, service contractors, successors and assigns, unless the context requires otherwise. "Facility Management" means the owner or manager of the Exhibition Facilities in which the Show is conducted, and its employees and agents. "Exhibitor" means the applicant identified on the front hereof. Exhibit space ("Exhibit Space" or "Booth Space") means the space applied for herein. "Exhibit Space Fee" means the required Participation/Exhibit Space fee, including all deposits and other fees to be paid to Show Management as set forth on the front of this Agreement. Show Management and Exhibitor are collectively referred to in this Agreement as the "Parties" and "Party" in the singular.

2. **Show Rules and Regulations:** Show Management will have the right, in its sole and absolute discretion, to establish and/or modify the Show Rules and Regulations and the use of Exhibit Space covered by this Agreement, as deemed appropriate by Show Management. Show Rules and Regulations shall be made available to each Exhibitor prior to the Show, if requested in writing by Exhibitor Show Management may post the Show Rules and Regulations on-line. Show Management will endeavor to provide Exhibitor with changes or modifications to the Show Rules and Regulations, however, failure to provide or non-receipt of such changes will not invalidate or nullify such changes or modifications.

3. **Effective Date of Agreement:** Upon Exhibitor's execution and delivery of this Agreement to Show Management, this Agreement becomes a binding contract between Show Management and Exhibitor (the "Effective Date"), subject to each party's respective rights set forth in this Agreement. A non-refundable and non-transferable payment in accordance with this Agreement is required upon Exhibitor's return of this executed Agreement to Show Management. The Participation/Exhibit Space Fee set forth in this Agreement and on Exhibitor's invoice reflect a 3% discount (the "Preferred Form of Payment Discount") from Show Management's standard prices (the "Standard Prices") for the applicable services and apply only to payments made via Show Management's preferred form of payment: check and wire transfer. Payments for services made using credit cards are based upon Show Management's standard Prices (determined by dividing the prices set forth in this Agreement and on Exhibitor's invoice by .97) and are not entitled to the Preferred Discount. The wire service fee is \$50 and is non-refundable. There will be a \$100 charge for refunded checks; replacement payment must be made by money order or certified check. Late fees may be assessed on balance due after deadline at the rate of 5% of the balance due. As of the Effective Date Exhibitor agrees to use the Exhibit Space assigned by Show Management in accordance with the Terms and Conditions and the Show Rules and Regulations No Exhibitor shall be permitted to exhibit or participate in the Show or gain access to the Exhibition Facilities unless and until Exhibitor has paid the full Participation/Exhibit Space Fee and any other fee(s), if acceptable.

4. **Qualified Exhibitor:** Eligibility is generally limited to companies, firms or entities actively and legitimately engaged in the business of manufacturing, distributing or selling at wholesale, merchandise, materials, services or supplies related to the Show. Qualified Exhibitors must either be the manufacturer, licensed dealer, distributor or representative of the goods, products or services displayed. Exhibitor shall not make any promotional efforts, nor supply any transportation, or engage directly or indirectly in any activity that has the effect of drawing attendees away from the Event to a hospitality suite or any non-event exhibit area or competing trade show concurrent or otherwise.

5. **Products & Services Displayed:** Exhibitor may display or exhibit only products and services comprising materials, equipment, apparatus, systems and other component products or services as set forth on the front page of this Agreement and/or deemed by Show Management, in its sole discretion, to be relevant to industry's field/s which are the primary focus of the Show. Show Management, in its sole and absolute discretion, will determine whether a prospective Exhibitor is eligible to participate in the Show, the suitability any merchandise or service for exhibit or display, the amount of Exhibit Space provided an Exhibitor, and Exhibit Space assignment and placement. Show Management reserves the right of final approval as to which publications Exhibitor is allowed to display within its Exhibit Space. The design of Exhibit Booths will be controlled and approved by Show Management exclusively, in its sole and absolute discretion.

6. **Retail Sales Prohibited:** Retail sales are absolutely prohibited during the Show. Exhibitors must not complete sales by receiving payment or delivering their products in the Exhibition Facilities during the Show. Violation of this rule may result in Exhibitor's Exhibit Space being repossessed by Show Management. Subject to the foregoing, the distribution of samples, souvenirs, publications, etc., or other sales or sales promotion activities must be conducted by Exhibitor only from within its Exhibit Space only. However, consumer (public) shows will not be subjected to the foregoing restriction on retail sales. Selling, as opposed to order taking, may require the payment of state sales tax and could subject Exhibitor to civil or criminal liability for failure to register with State authorities or failure to pay sales tax. Exhibitor agrees to indemnify and hold harmless Show Management of and from any liability, cost, damages and expense arising from retail sales conducted by Exhibitor during the Show

7. **Exhibit Space Refusal or Modification by Show Management:** The execution of this Agreement, the timely payment of the Exhibit Space Fee, or Show Management's deposit of Exhibitor's Exhibit Space Fee payments does not guarantee that Exhibitor will be (i) permitted to exhibit at the Show; (ii) assigned to a particular exhibit hall, section or location within the Exhibition Facilities; or (iii) provided with the actual amount of Exhibit Space requested. Exhibitor acknowledges and agrees that (i) due to certain circumstances beyond Show Management's control, including without limitations, state and venue construction and electrical minimum code requirements and local fire marshal rules and regulations, the Exhibit Space dimensions described herein are approximate and may not be exact (ii) actual working space may vary due to hardwall/softwall thickness (where applicable), electrical requirements, or other fire marshal/building regulations and (iii) Exhibitor is not entitled to a refund. Notwithstanding anything herein to the contrary, Show Management, in its sole and absolute discretion, retains the right to refuse to provide or assign, to modify or to cancel Exhibitor's Exhibit Space assignment, and/or terminate this Agreement, without cause, for any or no reason whatsoever, at any time, without liability or further obligation to Exhibitor. Show Management shall not be held responsible or liable for any costs, expenses, damages or any other sums whatsoever incurred by Exhibitor or any other party as a result of any Exhibit Space rejection, cancellation, modification or change in Exhibit Space assignment. If Exhibitor's Exhibit Space application is rejected or cancelled by Show Management prior to the Show, the Exhibit Space Fees paid by Exhibitor will be refunded, except if the rejection or cancellation is due to Exhibitor's breach of this Agreement or as otherwise stated herein.

8. **Compliance Requirements:** Exhibitor agrees to abide by, adhere to and be bound by all applicable federal, state and local laws, codes, ordinances, rules and regulations, including without limitation fire, utility and building codes and regulations, and any rules or regulations of the Exhibition Facilities, including any union labor work rules.

9. **Show Related Commercial Messages:** To the extent Exhibitor provides any information to Show Management, including contact information and other personally identifiable information, Exhibitor hereby grants to Show Management the right to use or release such information for all lawful Show Management and Show related business purposes.

10. **Restrictions on Assignment and Subleasing Exhibit Space:** Exhibitor cannot sell, assign, transfer, or convey this Agreement, or assign, share, sublet its Exhibit Space, or any part thereof, without the prior written approval of Show Management, which approval may be withheld in Show Management's sole and absolute discretion. This Agreement, the Terms and Conditions and the Show Rules and Regulations will be binding upon and inure to the benefit of the Show Management's approved successors, assigns, and personal representatives of Exhibitor. Any attempted sale, sharing, subletting, assignment, transfer, conveyance of this Agreement or any portion of the Exhibit Space in violation of this Section shall constitute a breach of this Agreement and such action will be voidable at the option of Show Management.

11. **Withdrawal or Reduction in Exhibit Space:** Exhibitor acknowledges and agrees that (a) each of the following shall constitute a material breach by Exhibitor of its obligations under this Agreement: (i) any cancellation or termination of this Agreement by Exhibitor; (ii) Exhibitor's withdrawal from the Show or Exhibitor's failure to participate in the Show in the manner described herein; or (iii) any reduction by Exhibitor of its Exhibit Space; and (b) Show Management will suffer damages based upon and arising from such breaches. Exhibitor further acknowledges that the damages suffered by Show Management from the breaches described in the preceding sentence will be substantial and that the parties may not be capable of determining the extent of such damages with mathematical precision. Therefore, the provisions for liquidated and agreed upon damages set forth below have been incorporated into this Agreement and agreed upon as a valid and reasonable pre-estimate of these damages and not as a penalty. If Exhibitor breaches this Agreement by cancellation or termination of this Agreement, withdrawing from the Show or by notifying Show Management that it is reducing the number or size of its Exhibit Space/s as set forth on the front side of this Agreement for any reason or no reason, Exhibitor agrees to pay to Show Management liquidated damages in the amounts set forth below. All cancellation, termination, withdrawals or reductions in Exhibit Space notifications must be provided to Show Management in writing, by overnight courier or by certified mail, return receipt requested. Notices communicated to Show Management in electronic form will not be considered to be written. The date of cancellation, termination, withdrawal or reduction in Exhibit Space, as applicable, shall be the date on which the notice is actually received by Show Management. Liquidated damages paid cannot be applied toward Exhibit Space at other shows or advertisements. Because these dates are related to the Show date and not to the date of this Agreement, these dates will apply regardless of the date on which this Agreement is executed. Show Management assumes no responsibility for having included the name of the withdrawn Exhibitor or description of its products in Show directories, brochures, news releases or other material relating to the Show.

Date Written Notice of Termination or Reduction in Space is Received by Show Management	Liquidated Damages
April 17, 2018 or before	\$200 Deposit
April 18, 2018 to July 24, 2018	50% of the Total Exhibit Space Fee
July 25, 2018 or after	100% of the Total Exhibit Space Fee

All amounts payable to Show Management and/or Show Contractor based upon or arising from Exhibitor's cancellation or termination if this Agreement, withdrawal or reduction of its Exhibit Space are payable to Show Management and/or Show Contractor simultaneously with notifications provided by Exhibitor contemplated by this Section. Upon notice of Exhibitor's cancellation or termination of this Agreement, its withdrawal from the Show or reduction in Exhibit Space, Exhibitor shall lose all rights to assigned Exhibit Space and Show Management, in its sole discretion, may reassign the Exhibit Space to another party.

Any termination, cancellation or failure of Exhibitor to actually occupy the Exhibit Space assigned to Exhibitor constitutes a material breach by Exhibitor of this Agreement and may, in Show Management's sole discretion, result in partial or complete forfeiture of Exhibitor's rights under any applicable discounts, sponsorship agreements or opportunities associated with the Show, including, but not limited to the right to present speakers at, or participate in, any conference component of the Show. If a reduction in Exhibit Space is requested by Exhibitor and consented to by Show Management, Exhibitor's Exhibit Space location on the Show floor may be reassigned by Show Management in its sole discretion. Any applicable refunds will be processed within ninety (90) days after the close of the Show, and no interest will be paid on any amounts received by Show Management. Exhibitor agrees to pay interest at a rate of 1.5% per month (18% per annum), on all past due balances due to Show Management. Exhibitor further agrees to pay any collection costs, including but not limited to, court costs, collection fees, and attorneys' fees.

12. **Scheduling or Location Changes:** Exhibitor acknowledges and agrees that Show Management reserves the right to change, increase or decrease Show hours, number of days, Show dates, Show location or Show name. Notwithstanding anything to the contrary in this Agreement, Exhibitor acknowledges and agrees that if Show Management elects to re-name, change, increase or decrease Show hours, days, Show dates or Show location, Exhibitor shall not be entitled to and expressly disclaims any right or claim to the return of any portion of the Participation/Exhibition Space Fees paid to Show Management. Additionally, if Show Management re-locates the Show to a different city than originally scheduled over dates which are not more than 60 days earlier or 60 days later than the original Show dates, no refund will be due to Exhibitor, but Show Management shall assign to Exhibitor, in lieu of the original Exhibit Space, such other Exhibit Space as Show Management deems appropriate and Exhibitor agrees to use such space under the terms of this Agreement. However, if Show Management elects to terminate the Show other than for a reason previously described in this Section, Show Management may refund to Exhibitor the Exhibit Space fees previously paid, in full satisfaction of all liabilities and obligations of Show Management to Exhibitor and Exhibitor waives all claims it might have against Show Management for damages or expenses and discharges all claims against Show Management in exchange for such refund.

13. **Condition of Exhibition Facilities:** Show Management makes no representations or warranties, express or implied, to Exhibitor regarding the condition of the Exhibition Facilities or the utilities provided by the Exhibition Facilities, or the success of Exhibitor's efforts for which the exhibit space will be used or to the number of Show attendees or the demographic nature of such attendees.

14. **Breach:** If Exhibitor fails to make any payments on time as stated herein or breaches or defaults in any of its obligations under this Agreement, Exhibitor shall be deemed in material breach of this Agreement. In the event of breach by Exhibitor of its obligations under this Agreement, Show Management will have the right to immediately terminate this Agreement, retain the Participation/Exhibit Space Fee and all other monies, if any, paid to Show Management prior to the breach, and withhold from Exhibitor possession and occupancy of the Exhibit Space or direct Exhibitor to vacate the Exhibition Facilities, as applicable, and Exhibitor expressly agrees to (i) waive it's rights to receive any payment discounts, and (ii) pay Show Management the full Exhibit Space Fee set forth on the front of this Agreement, together with all costs of collection incurred by Show Management including but not limited to all reasonable attorneys' fees, court costs and interest. Show Management's rights under this Section are non-exclusive remedies and Show Management expressly reserves any and all of its rights and remedies under applicable law. Additionally, Show Management shall have the right, but not the obligation, to license the



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subject Exhibit Space to another party prior to the Show without any refund, rebate or allowance whatsoever to Exhibitor and without in any way releasing Exhibitor from any liability hereunder.

Show Management is expressly authorized (but has no obligation) to occupy or dispose of any Exhibit Space vacated or made available by reason of any action taken under this Section in such manner as it may deem best, and without releasing Exhibitor from any liability hereunder. Exhibitor's right to obtain and use exhibitor personnel badges shall immediately be revoked and forfeited in the event Exhibitor breaches this Agreement by cancelling or terminating this Agreement or withdrawing or failing to participate in the Show. A breach by Exhibitor of its obligation under this Agreement (including breaches described in Section 11 above) shall jeopardize Exhibitor's ability to exhibit at future Show Management shows.

15. Right to Off-set: Exhibitor expressly acknowledges that Show Management reserves the right to apply any Participation/Exhibit Space Fee paid pursuant to this Agreement (i) to remedy any breach by Exhibitor under this Agreement; (ii) to remedy any breach of Exhibitor or its affiliates under any other agreement(s) between Exhibitors or its affiliates and Show Management or its affiliates; and (iii) for payment of any checks returned for NSF (including any bank fees related to the NSF check). Exhibitor agrees to pay to Show Management the amount offset against a past due amount within 10 days of the date of Show Management's notice or, if the deadline for the applicable payment is more than 10 days from the date of the notice, by the applicable deadline. If Exhibitor fails to pay the offset amount within the required period, Exhibitor shall be considered to be in default of its payment obligations under this Agreement and Show Management shall have the right to terminate or change Exhibitor's Exhibit Space and exercise its other rights under this Agreement.

16. Force Majeure: If the Show is terminated for any reason beyond the reasonable control of Show Management, including without limitation acts of God, war, mob, riot or civil commotion, strikes, labor disputes, accidents, governmental laws, ordinances, regulations, requisitions or restrictions, unavailability of facilities, lack of utilities, commodities or supplies, inability to secure sufficient labor, civil disturbance, terrorism or threats of terrorism, disruption to transportation, disaster, fire, earthquakes, severe weather, epidemic or pandemic, or any other comparable calamity or casualty, Show Management may terminate this Agreement without liability, and Show Management may retain the earned portion of the Exhibit Space Fee required to recompense it for expenses and commitments incurred up to the time of terminating the Show. Any remaining unearned Exhibit Space Fee may be refunded to Exhibitor.

If any part of an Exhibition Facility is damaged or if circumstances beyond Show Management's reasonable control make it impossible, impractical or inadvisable for Show Management to permit Exhibitor to occupy or continue to occupy its assigned Exhibit Space location during any part of or the entire Show, Show Management will retain the right to relocate Exhibitor. If, Show Management, in its sole and absolute discretion, determines that relocation is not feasible, Exhibitor will be charged a pro rata Exhibit Space Fee for the period that the Exhibit Space was or could have been occupied by Exhibitor, and Show Management will refund the remaining portion of the Exhibit Space Fee paid, minus a share of costs, expenses and commitments required to recompense Show Management up to the time of termination, in full satisfaction of all liabilities to Exhibitor, and Exhibitor agrees to waive all claims it might have against Show Management for damages or expenses discharge of all claims against Show Management in exchange for such refund.

17. Indemnification: To the maximum extent permitted by law Exhibitor agrees to protect, indemnify, defend (with legal counsel satisfactory to Show Management), and hold harmless, Show Management, the Exhibition Facilities, and City where the Show is held and their respective owners, directors, officers, members, employees, affiliates, service contractors, agents and representatives, as applicable, from any and all claims, actions, demands, damages, liability, or expenses of any kind or nature, including without limitation judgments, interest, reasonable attorneys' fees and all other costs and charges in connection with or arising out of (i) Exhibitor's use of any of the Exhibition Facilities or Show services; (ii) Exhibitor's noncompliance with or breach of this Agreement or any statutory, regulatory or common law obligation; (iii) Exhibitor's failure or alleged failure to obtain any necessary third party licenses (ASCAP, BMI, SESAC, etc.) to stage, produce and/or perform any copyright musical or other works in connection with Exhibitor's activities at the Show; (iv) Exhibitor's direct or indirect infringement of any copyright, trademark or other intellectual, proprietary, publicity or privacy rights of any third party in connection with Exhibitor's activities at the Show or any public relations, promotional or other material furnished by or on behalf of Exhibitor; and (v) any claims of property damage or personal injury including death, caused by or attributed in part or in whole to any action or failure to act whether by negligence or otherwise on the part of Exhibitor or its products or any of its directors, officers, employees, agents, representatives, guests or invitees, except to the extent due to the sole negligence or willful misconduct of Show Management or its owners, directors, officers, employees, representatives and agents.

18. Insurance: Exhibitor has full responsibility for its product, equipment, displays and Exhibit Space personnel. As a condition for Exhibitor's right to exhibit at the Show, Exhibitor, at its own expense, agrees to maintain adequate insurance to fully protect and indemnify Show Management and its affiliates, co-sponsors, service contractors and the Exhibition Facilities from any and all claims, arising from Exhibitor's presence or activities at the Show. Show Management, the Exhibition Facilities and the City where the Show is held and their respective owners, directors, officers, members, employees, affiliates, service contractors, agents and representatives, as applicable, do not accept responsibility, nor is a bailment created for merchandise or equipment delivered by or to the Exhibitor at any time. Show Management will not be responsible for the loss of any property from any cause and urges Exhibitor to exercise reasonable precautions to discourage loss due to theft or any other cause, including but not limited to, the removal of all small and valuable items from Exhibitor's exhibit space each evening at the close of the Show.

The following insurance coverage is required: (i) Worker's Compensation Insurance to the statutory limits; (ii) Employer's Liability Insurance with limits not less than \$1,000,000 each accident; (iii) Comprehensive General Liability Insurance with limits not less than \$1,000,000 each occurrence combined Single Limit for bodily injury to any one person in any one occurrence, \$2,000,000 with respect to injuries to more than one person in any occurrence, and \$1,000,000 with respect to damage of property and coverage for contractual, copyright infringement, operation of mobile equipment, products and host liquor liability; (iv) Automobile Liability Insurance coverage for owned, non-owned and hired vehicles, including loading and unloading operations with minimum limits of \$1,000,000 per occurrence for \$1,000,000 combined single limit and (v) coverage in an amount sufficient to protect Exhibitor and Exhibitor's property, goods, wares, merchandise, chattels and any other property (i.e., transit from factory or warehouse to the Exhibition Facilities while stored or exhibited, and returned to Exhibitor's premises) against loss, damage, theft or injury of any nature, and any claims arising from any activities conducted through the duration of the Show, including move-in, Show days and move-out days. The above required policies must name as "Additional Insured" by endorsement: Show Management (UBM, LLC), the Exhibition Facilities and the City where the Exhibition is held and their respective members, officers, directors, agents, representatives and employees (the "Insured Entities"). Exhibitor shall deliver a Certificate of Insurance to Show Management upon Show Management's request.

19. Limitation of Liability: EXHIBITOR EXPRESSLY ASSUMES ALL RESPONSIBILITY, LIABILITY AND RISK ASSOCIATED WITH, RESULTING FROM OR ARISING IN CONNECTION WITH EXHIBITOR'S PARTICIPATION OR PRESENCE AT THE SHOW, INCLUDING WITHOUT LIMITATION, ALL RISKS OF THEFT, HARM, LOSS, DAMAGE OR INJURY TO OR OF ANY PERSON (INCLUDING DEATH), ITS OWN PROPERTY OR THE PROPERTY OF OTHERS, BUSINESS OR PROFITS OF EXHIBITOR, TORTIOUS ACTIVITY OF ANY KIND (INCLUDING LIBEL, SLANDER OR INJURIES CAUSED BY

SOUND LEVELS IN OR AROUND EXHIBITOR'S EXHIBIT) WHETHER CAUSED BY NEGLIGENCE, INTENTIONAL ACT, ACCIDENT, ACTS OF GOD OR OTHERWISE PRIOR TO, DURING OR SUBSEQUENT TO THE PERIOD COVERED BY THIS AGREEMENT.

IN NO EVENT WILL SHOW MANAGEMENT, SHOW MANAGEMENT'S SERVICE CONTRACTORS, THE EXHIBITION FACILITIES OR THE CITY WHERE THE EXHIBITION FACILITIES ARE LOCATED OR THEIR RESPECTIVE OWNERS, DIRECTORS, OFFICERS, EMPLOYEES, AGENTS AND REPRESENTATIVES BE LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, SPECIAL, PUNITIVE OR INCIDENTAL DAMAGES OF ANY NATURE OR FOR ANY REASON WHATSOEVER WHETHER OR NOT APPRISED OF THE POSSIBILITY OF ANY SUCH LOST PROFITS OR DAMAGES. SHOW MANAGEMENT MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, REGARDING THE NUMBER OF PERSONS WHO WILL ATTEND THE SHOW OR REGARDING ANY OTHER MATTERS. EXHIBITOR EXPRESSLY ACKNOWLEDGES AND AGREES THAT TO THE MAXIMUM EXTENT PROVIDED UNDER APPLICABLE LAW SHOW MANAGEMENT'S MAXIMUM LIABILITY TO THE EXHIBITOR IN ANY WAY RELATED TO, IN CONJUNCTION WITH OR ARISING FROM THIS AGREEMENT, THE USE, REFUSAL, REJECTION OF EXHIBIT SPACE, OR JUDICIAL DETERMINATION OF SHOW MANAGEMENT'S WRONGFUL CANCELLATION OF EXHIBIT SPACE WILL BE LIMITED SOLELY TO THE RETURN OF ALL OR A PRORATED PORTION OF ANY EXHIBIT SPACE FEE PAYMENT PREVIOUSLY PAID TO SHOW MANAGEMENT BY EXHIBITOR.

20. Americans with Disabilities Act: Exhibitor shall have the sole responsibility for ensuring that its Exhibit Space is in full compliance with the Americans with Disabilities Act (ADA) and any regulations under that Act. Exhibitor acknowledges and agrees that, in connection with the Show, it will be a public accommodation as defined under Title III of the Americans with Disabilities Act ("ADA").

21. Intellectual Property, Music Licensing and Use of Copyrighted Works: By executing this Agreement, Exhibitor represents and warrants to Show Management that Exhibitor owns or validly possesses the right to make, use, perform, sell and display any patented products, copyrighted works, trademarks, service marks and trade names (collectively, "Intellectual Property"), as the case may be, used by Exhibitor at or to promote its activities at the Show and all affiliated events. To the extent necessary to fulfill Show Management's express obligations hereunder, including without limitation, to advertise, promote and market the Show or any website owned by Show Management or to use in connection therewith, Exhibitor hereby grants Show Management a non-exclusive, royalty-free, revocable, non-transferable worldwide license (without the right to sublicense) to use Exhibitor's trademarks, service marks, logos, trade names, copyrighted content, hypertext links, domain names, icons, buttons, banners, graphic files and images. Exhibitor will be responsible for securing any and all necessary licenses or consents for (a) any performances, displays or other uses of copyrighted works, trademarks or patented inventions or designs and (b) any use of any name, likeness, signature, voice or other impression, or other intellectual property owned by others at the Show.

22. Photographs and Recording: From time to time, photographs, motion pictures and/or video recordings (collectively the "Recordings") may be made in the Exhibition Facilities, which Recordings may include images of Exhibitor, its employees, agents, representatives, spokespersons and related merchandise and displays. Exhibitors may not hinder, obstruct or interfere in any way with such Recordings whether by Show Management, its agents, attendees or other exhibitors. By signing the Exhibit Space Agreement, Exhibitor, on its own behalf and on behalf of its principals, employees, officers, directors, agents, representatives, and spokespersons, hereby licenses and authorizes Show Management to use the names trademarks, tradenames and logos and likenesses of Exhibitor and of any of Exhibitor's principals, employees, officers, directors, agents, representatives, and spokespersons participating in the Show or any associated events and depicted in any of the Recordings for commercial purposes, including, without limitation, to advertise, promote and market the Show.

23. Show Management Decisions: Any and all matters, compliance issues or questions not specifically covered or addressed in this Agreement, the Rules & Regulations will be subject solely to the decision and determination of Show Management. Exhibitor agrees that Show Management will have full power in any matter of interpretation, amendment and enforcement of all Terms and Conditions and Show Rules and Regulations, Sponsorship Materials and in the Facility Management contract, to which Show Management is or will be a party as it deems necessary for the general success of the Show, and in all instances Show Management's rulings will be final.

During the Show, Exhibitor agrees not to participate in any event or show that is similar to or competes with the Show. If, in Show Management's sole discretion, Exhibitor is in breach of this paragraph, Show Management reserves the right to prohibit Exhibitor from attending and exhibiting at the Show and shall retain any fees as liquidated damages.

24. Governing Law/Arbitration: This Agreement and these terms and conditions shall be construed as a whole in accordance with their fair meaning and the laws of the State of New York. The Exhibitor and Show Management agree that any and all disputes in any way relating to, or arising out of this Agreement or the assignment, use, denial, change, or cancellation of exhibit space, shall be submitted to the American Arbitration Association (AAA) for arbitration before a single arbitrator in accordance with the rules of AAA then in force and effect as the sole and exclusive remedy for resolving such controversies. The parties agree that the decision of the arbitrator shall be final and binding and that a judgment may be entered on such arbitration award in any court of competent jurisdiction. The parties agree that any such arbitration shall take place in New York, NY. The prevailing party in any such arbitration shall be entitled to recover its costs and expenses, including reasonable attorneys' fees, incurred in connection with such arbitration. THE PARTIES ACKNOWLEDGE AND AGREE THAT BY SELECTING ARBITRATION AS THE SOLE AND EXCLUSIVE REMEDY FOR RESOLVING ALL DISPUTES AMONG THEM, THEY ARE WAIVING THEIR RIGHT TO A TRIAL TO WHICH THEY MAY BE OTHERWISE ENTITLED.

25. Miscellaneous: This Agreement shall not constitute nor be considered to create a partnership, employer-employee relationship, joint venture or agency between Show Management and Exhibitor. The headings to the various sections of this Agreement are inserted only for convenience of reference and are not intended nor will they be construed to modify, define, limit or expand the intent of the parties as expressed in this Agreement. If any portion of this Agreement becomes or is declared by a court of competent jurisdiction to be illegal, unenforceable, void or invalid, then that portion will be considered severed from this Agreement and all remaining portions will remain in full force and effect as long as the essential terms of this Agreement remain valid, legal and binding. No waiver of any breach, failure, right, or remedy will be considered as a waiver of any other breach, failure, right, or remedy, whether or not similar, nor will any waiver constitute a continuing waiver unless made in writing and signed by Show Management. Termination of this Agreement will not affect or modify those obligations of the Parties under this Agreement that by their terms are to survive the termination of this Agreement. Upon Exhibitor's execution of the Agreement Exhibitor acknowledges that it has read and understands the Terms and Conditions and the Show Rules and Regulations, and expressly agrees to accept the same extent as if set forth in full in the Agreement.

26. Entire Agreement: This Agreement, the Show Rules and Regulations and any amendments and schedules referred to herein constitute the complete and exclusive statement of the terms of the agreement between Show Management and Exhibitor pertaining to the Show and supersede any and all prior oral or written understandings, quotations, communications and agreements. No person is authorized to make any changes, amendments or modifications to this Agreement without the written consent of a duly authorized representative of Show Management.

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